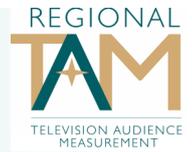


Ratings Variance Calculator and an understanding of Ratings 'bounce'



Regional TAM have released an online **Ratings Variance Calculator** to assist data subscribers in assessing the expected variance of ratings estimates.

The **Ratings Variance Calculator** can be found at:

www.regionaltam.com.au

Regional TAM's ratings estimates are based on a sample of households from the population and variations seen in the ratings results are known as '**sampling variance**' or '**bounce**'.

The **Ratings Variance Calculator** allows users to define:

- ⇒ A rating estimate as a TARP% (between 1.0% - 100.0%) that a program or daypart would be expected to deliver (not a campaign)
- ⇒ Level of averaging required, single day result or a 4 week average
- ⇒ Time segment for analysis, single minute, 1/4 hour or half hour average
- ⇒ Select specific markets, sub markets or aggregate markets
- ⇒ Choose targeted demographics from the predefined list

All results produced by the calculator are based on a 95% level of confidence at both the sub and aggregate market level. This means that data subscribers can be 95% confident that the result will fall within the variation range the calculator provides.

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Interpreting the Results from the Ratings Variance Calculator

Based on the criteria you have selected, results will be generated against the following 3 variables.

Absolute CI (%) = "Absolute Confidence Interval" is the estimated difference between the sample survey results and the 'true value' of the TARP estimate

Actual CI (%) = "Actual Confidence Interval" is the range of values we expect the 'true value' of the TARP estimate to fall within.

The Actual Confidence Interval is calculated as follows:

$$\text{Actual CI\%} = \text{Estimated TARP} \pm \text{Absolute CI\%}$$

For example: if the TARP is estimated as 18.3 with an Absolute CI% +/- 5.2 then the Actual CI% of the TARP could be anywhere between 13.1 and 23.5 (i.e 18.3 +/- 5.2 TARPs)

Variation = "Variation on TARP" is the Absolute CI% expressed as a percentage to the TARP

So for the above example:

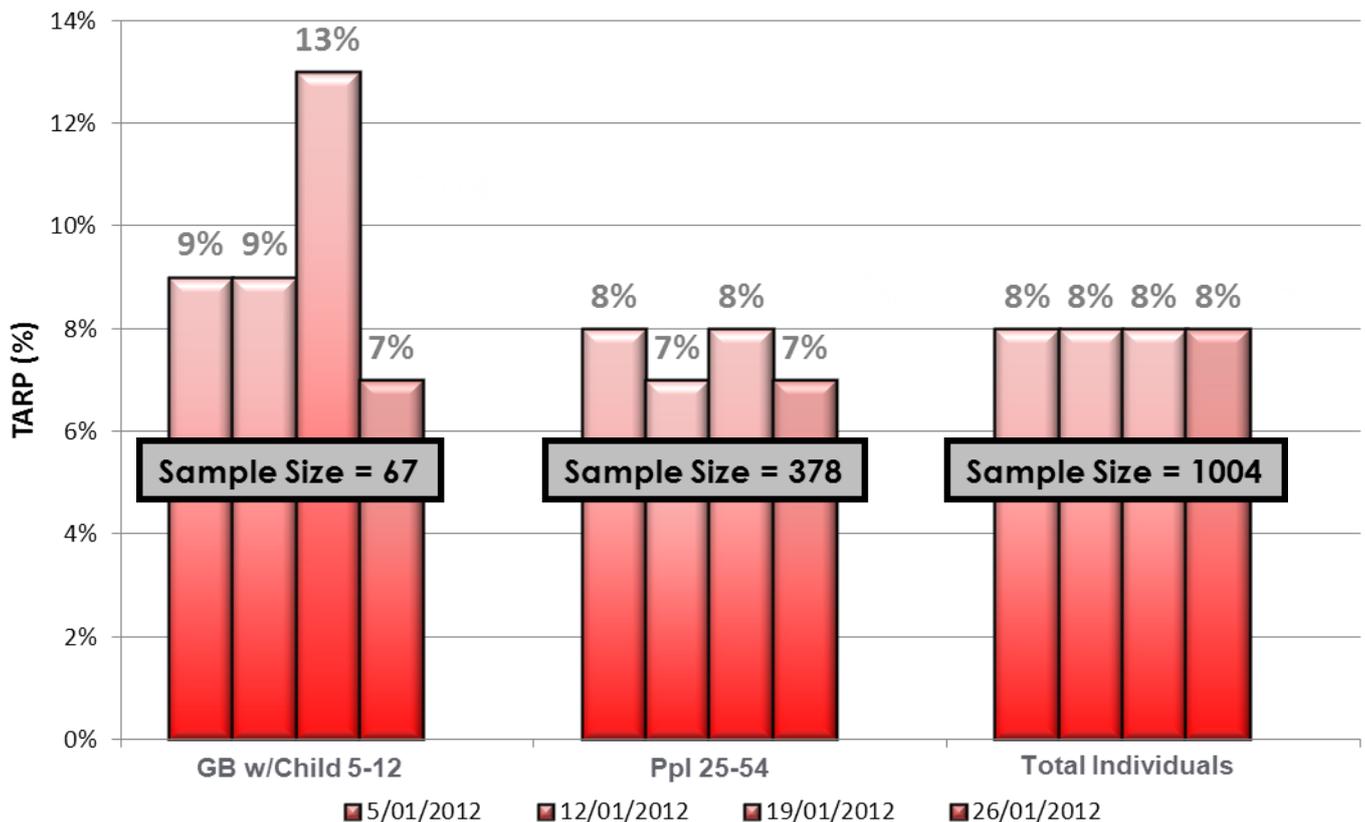
$$\text{Variation on TARP} = 5.2 \text{ divided by } 18.3 \text{ multiplied by } 100\% = 28.4\%$$

Ratings Variance Calculator and an understanding of Ratings 'bounce'

For further understanding of 'Sampling variance' or 'bounce' see below.

'Sampling variance' or 'bounce' is the extent to which the ratings estimates vary when obtained via a sample, as opposed to those based on the entire population.

To demonstrate, the following example highlights "bounce" in the ratings over 4 weeks across 3 different aggregate trading demographics of a peak night program in Regional Victoria.

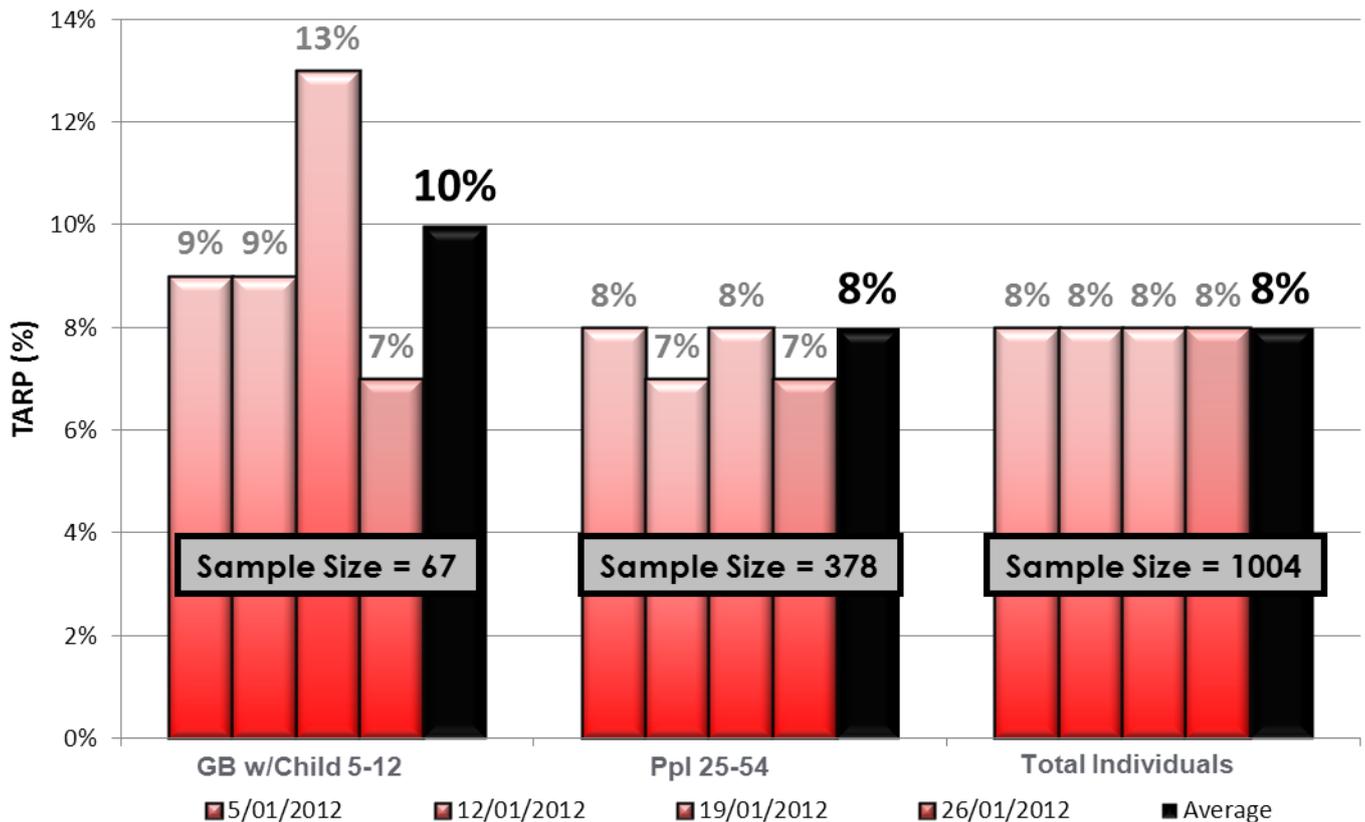


Note: The more a target is defined, the smaller the sample size will be and therefore the 'bounce' is more pronounced. There is much more variation in GB w/Child 5-12 with a sample size of 67 than Ppl 25-54 with a sample of 378.

**Denoted 55+ demographics only available in Regional WA*

Ratings Variance Calculator and an understanding of Ratings 'bounce'

So, to increase the reliability of results Regional TAM recommend using a 4 weekly average to estimate future ratings rather than an individual episode. Using broader dayparts across 4 weeks can also help to reduce the variation in results.



For more information contact us on

1800 555 026

or go to www.regionaltam.com.au